

**Empowering Patients in Advanced Illness** 



# Please fill out the **BEFORE** section of your self-assessment sheet!

#### PRE-Seminar Self-Assessment (please complete before seminar begins)

 How do you rate your current knowledge of the positive impact that focusing on goals of care can make on patient outcomes?
 From 1 (lowest) to 10 (highest)

1 2 3 4 5 6 7 8 9 10



# Remote Attendees, Welcome! Please leave your phones on MUTE – Thank You!





#### Agenda

**8:00-9:00** – Payers, Palliative Care and the Safety Net

9:00-9:15 Break

**9:15-9:45** – Patient Medication Experiences Shaping their Care Perspective

9:45 -10:30 – The Nuts and Bolts of Deprescribing

10:30-10:45 Break

**10:45-11:30** – Population Health and Care Management Strategies

11:30-12:00 - Panel Q&A



### Payers, Palliative Care and the Safety Net

#### Will Kennedy, DO

Senior Medical Director for Advanced Illness CareOregon and Housecall Providers





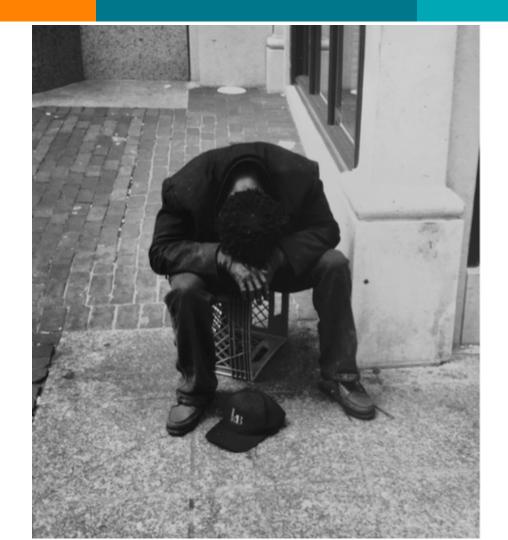
### I have no conflicts of interest to disclose



#### **Learning Goals**

- 1. How do we serve our community's most vulnerable members living with advanced illness?
- 2. What partnerships do we need to provide this care?
- 3. How do we develop resilience to moral distress and burnout?







"All of us here in this Yard, at one time or another, have seen human tragedies that broke our hearts, and yet we did nothing — not because we didn't care, but because we didn't know what to do. If we had known how to help, we would have acted. The barrier to change is not too little caring; it is too much complexity."

-Bill Gates





"A most important book, which raises fundamental questions about the nature of medicine in our time. It should be required reading." —OLIVER SACKS



#### GOD'S HOTEL

A DOCTOR, A HOSPITAL,

AND A PILGRIMAGE

TO THE HEART OF MEDICINE

VICTORIA SWEET







### 30% of all Californians are in the safety net population

-California Health Care Foundation



"Those providers that organize and deliver a significant level of health care and other related services to uninsured, Medicaid, and other vulnerable populations"

-Institute of Medicine





#### What We See



YOUNGER AGE



MENTAL HEALTH



ADDICTION



LACK OF SOCIAL SUPPORTS



FOOD INSECURITY



HOUSING



LOWER HEALTH LITERACY



**SAFETY** 



#### Underneath the Surface



#### **System Barriers:**

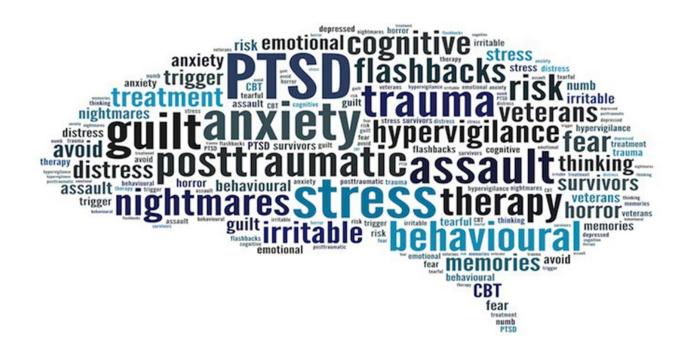
- No insurance
- Complicated Eligibility Requirements
- Disorganized Services
- Inaccessible Service Locations
- No documents/No Transportation
- Complex Health Problems fragmented treatment silos

#### **Cultural Barriers:**

- Provider Attitudes
- Discrimination
- Cultural Incompetence
- Prior Bad Experiences
- Distrust of System
- Language/Illiteracy
- Disorganized Lifestyle



#### Traumatic Life Experience







#### MIND

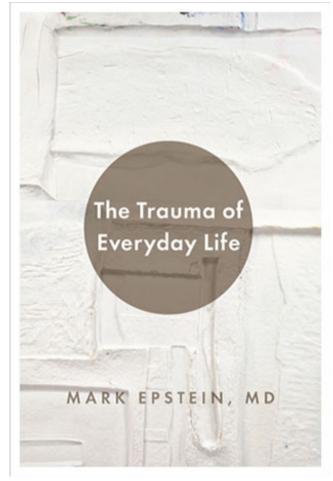
#### Nightmares After the I.C.U.

BY JAN HOFFMAN JULY 22, 2013 5:41 PM ■ Comment







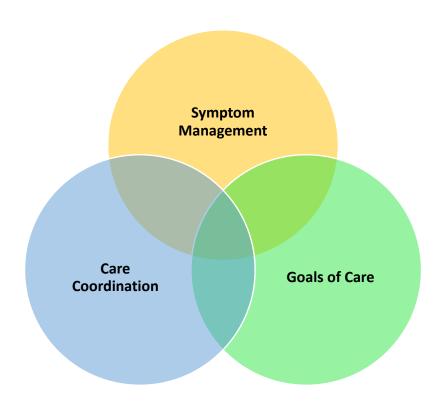


"Trauma is not just the result of major disasters. It does not happen to only some people. An undercurrent of trauma runs through ordinary life."

New York Times Opinion
The Trauma of Being Alive
By Mark Epstein
Aug. 3, 2013

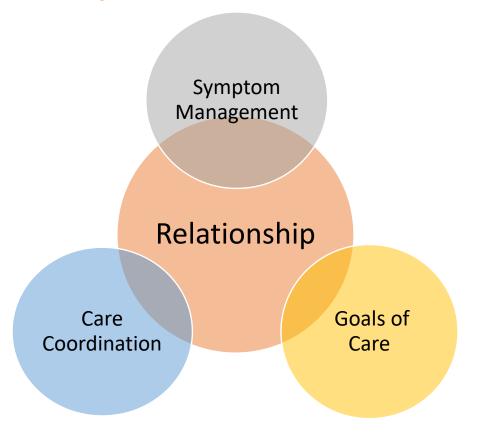


#### **Traditional Palliative Care**





#### Safety Net Palliative Care





JAMA Oncology | Original Investigation

#### Effect of a Lay Health Worker Intervention on Goals-of-Care Documentation and on Health Care Use, Costs, and Satisfaction Among Patients With Cancer A Randomized Clinical Trial

Manali I. Patel, MD, MPH, MS; Vandana Sundaram, MPH; Manisha Desai, PhD; Vyjeyanthi S. Periyakoil, MD; James S. Kahn, MD; Jay Bhattacharya, MD, PhD; Steven M. Asch, MD, MPH; Arnold Milstein, MD, MPH; M. Kate Bundorf, PhD



## Geriatrics is a condition, not an age



#### Continuum of illness

curative / life prolonging

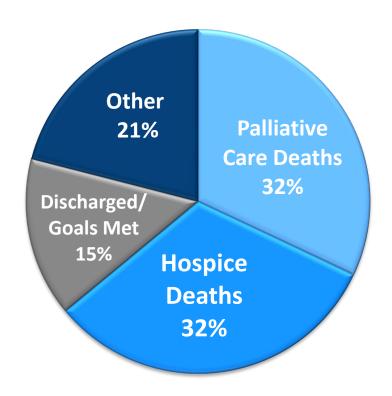
palliative / comfort

hospice bereavement



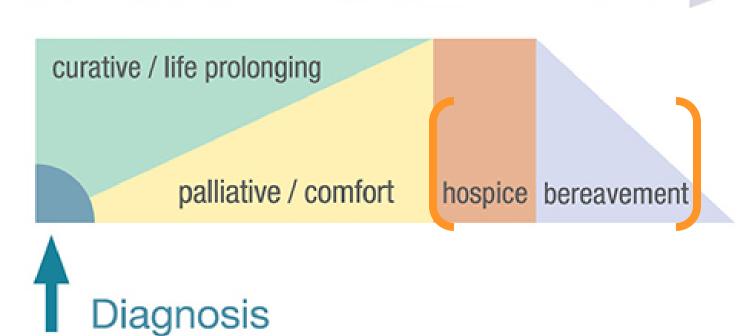


#### CareOregon Palliative Care Outcomes





#### Continuum of illness





#### Parallel not Sequential









careoregi







A person is a person because of other people

photo by david marks

#### Why Now

- 30% of all Americans uninsured or on Medicaid
- Lack of structures in place
- America's Essential Hospitals= 0% Margin
- Very little data to guide advanced illness strategy in this population\*

2016 (https://essentialhospitals.org/wpcontent/uploads/2016/06/2014-Essential-Data-OurHospitals-Our-Patients.pdf).



#### **An Inflection Point?**

- Older Minority Americans will increase by 160% compared to 59% for non-Hispanic whites in coming years
- In some urban, low income neighborhoods, the percentage of decedents receiving hospice care was less than 5%
- Opioid epidemic as palliative care access issue

Racial and ethnic disparities in palliative care. J Palliat Med. 2013;16(11):1329-34.

O'Mahony S, McHenry J, Snow D, Cassin C, Schumacher D, Selwyn PA. A review of barriers to utilization of the medicare hospice benefits in urban populations and strategies for enhanced access. *J Urban Health*. 2008;85(2):281-90.





Photo by Moupali Das

"For me, an area of moral clarity is: you're in front of someone who's suffering and you have the tools at your disposal to alleviate that suffering or even eradicate it, and you act."









"Just how important it is to us. I am sure some of us, as patients, are not able to show our appreciation, to verbalize it. So, I'll say it for them. Don't stop."

- Cynthia







# **Overall 42%**

**Internal Medicine 46%** 

**Family Medicine 47%** 



#### Original Article

Prevalence and Predictors of Burnout Among Hospice and Palliative Care Clinicians in the U.S.

Arif H. Kamal, MD, MHS, Janet H. Bull, MD, Steven P. Wolf, MS, Keith M. Swetz, MD, MA, Tait D. Shanafelt, MD, Katherine Ast, MSW, Dio Kavalieratos, PhD, Christian T. Sinclair, MD, and Amy P. Abernethy, MD, PhD



# >62% Burnout



### Quadruple Aim





#### Special Article

#### Building Resilience for Palliative Care Clinicians: An Approach to Burnout Prevention Based on Individual Skills and Workplace Factors



Anthony L. Back, MD, Karen E. Steinhauser, PhD, Arif H. Kamal, MD, MHS, and Vicki A. Jackson, MD, MPH

# Prototype & Iterate. Don't sink all your resources into one way.

- Anthony Back, MD



# Build Bridges. We need a multi-stakeholder approach.

- Anthony Back, MD











The average age of our patients is

79

We currently have **26** patients who are at least **100** years old.

1

20% of our patients are below age 65.

# 2015

HCP WILL SERVE

1,850

PATIENTS THIS YEAR





Why are our patients at home? They are often disabled and have multiple chronic conditions making a trip to a medical clinic very taxing and difficult.



30 DAYS

Housecall Providers' patients make a third fewer return trips to the hospital within 30 days of release than does the general Medicare population.





Our team follows patients wherever they need help: at home, in the ER, at the hospital and in hospice care.

Better Care, Better Health, Delivered at a Lower Cost







#### Advanced Illness Care (AIC) Support

#### The Housecall Providers Advanced Illness Care (AIC) team provides outpatient palliative care support to CareOregon members living with a serious illness.

The Advanced Illness Care team includes nurses, social workers, community health workers, a pharmacist and a chaplain who all have the flexibility to make home, clinic and hospital visits.

The AIC team works closely with patients and their health care team. focusing on the patients' goals of care, symptom management and care coordination. The team identifies and aligns additional community resources while providing support as the illness progresses.

### How to describe the Advanced Illness Care program to patients

The Advanced Illness Care team will support your well-being in the home or in the clinic. They can help you manage your symptoms and help coordinate care while focusing on what is most important to you.

#### **Enrollment considerations**

Advanced illness conditions such as advanced cancer (lung, pancreatic, brain and ovarian), multiple chronic conditions (heart, lung, kidney, liver) or cognitive failure, with evidence of active decline. are appropriate for AIC referrals.

Active decline is defined as any of the following:

- 1. One hospitalization or six emergency department visits in the prior 12 months.
- Progressive and significant decline in one or more activities of daily living (ADL) in the prior three months. ADL's are walking, eating, dressing, toileting, bathing and transferring.
- 3. Nutritional decline: albumin <3 g/d or 5% weight loss over six months.

#### To refer a patient

Call our intake specialist: 971-202-5504





#### Referral and enrollment process



#### Patient ID & referral

Referral source: clinic, hospital, CareOregon, other

- Identify patient based on general descriptions through usual care encounters
- Discuss referral with AIC intake or team member, or submit referral directly to Housecall Providers:

Fax: 503-416-1323

Phone: 971-202-5504

#### Assessment/triage/ enrollment

Advanced Illness Care team

- Enrollment can take place in the home, clinic, hospital or community setting
- If patients do not qualify or enroll, the AIC team will coordinate with the referral source to collaborate on other available resources

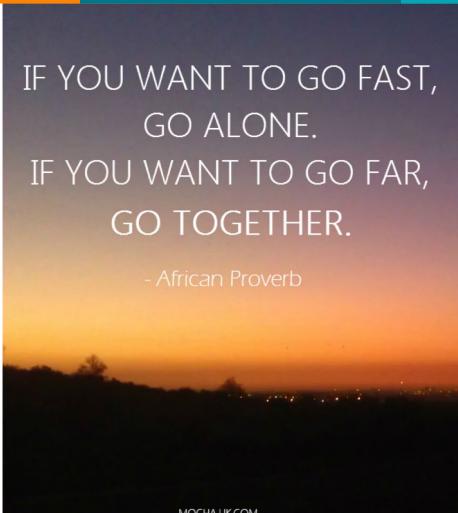
#### Assessment/triage/ enrollment

Advanced Illness Care team

- Ongoing symptom management, education, care coordination, goals of care conversations, medication reconciliation, acute care and transitions support
- Coordination with the primary care provider, specialists and members of the health care team across the continuum of care
- Facilitation of smooth transfers to hospice or Housecall Providers primary care if appropriate









"But humanity's greatest advances are not in its discoveries — but in how those discoveries are applied to reduce inequity. Whether through democracy, strong public education, quality health care, or broad economic opportunity — reducing inequity is the highest human achievement."

-Bill Gates







# Patient Medication Experiences Shaping their Care Perspective

Moving from "Medication Trauma" to "Medication Trust"

Jim Slater, PharmD
CareOregon Pharmacy



### Miranda

Tumultuous, violent relationship between parents, unstable housing

Parents split, dad got "left behind" Lived with multiple caretakers in various locations First pregnancy/ birth.
Stepbrother is father

3 children, still living in abusive household



3 more children born

birth

5 yo

11 yo

15 yo

18 yo

21 yc

27 y

17 yo

Moves back in with mom, daily sexual abuse from stepfather

Drops out of school

Begins heavy drug use and selling Goes to prison on drug charges

Suicide attempt

Heavy alcohol use, drug relapses, cancer, car accidents

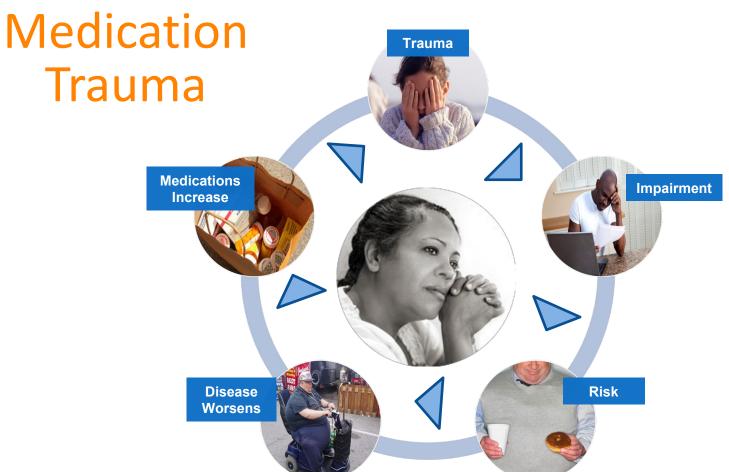
Age 47 – 6 Children, ages 15-32

No GED/diploma, no employment

In recovery from severe substance use

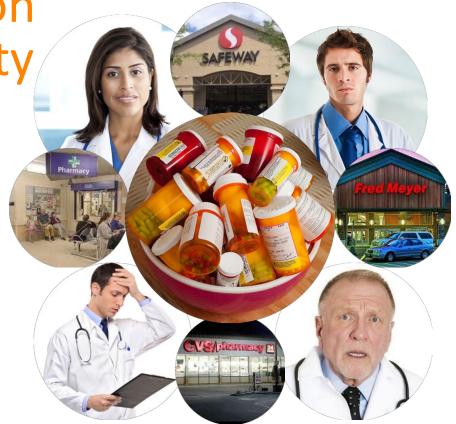








Medication Complexity















### **Medication Muddle**

- High medication burden
- Low health literacy
- Little time/support







### Confusion

- Multiple prescribers
- Don't know why they're taking it Indication/purpose often not spelled-out on label
- Too many medications
- Unsure how to have the conversation
- Feel rushed miss opportunity



## A Human-Centered Design Solution

Members needed a tool to use with their healthcare provider or caregiver to discover:

- What do you want us to know?
- What is important to you?
- What would you like to work on?
  - Let your voice be heard





MEDS
------

My Easy Drug System™ (MEDS) Chart

Name:	
Date:	
Primary Doctor:	
Any Allergies?	

Which	If you have marked a next to any of your medications, get						
	in touch with your doctor or pharmacist to talk about your options.						
HYDROCO OPHEN	in louch wi	in your doctor o	Грпапі	iacisti	.0 laik a	about your options.	
SIMVASTA	TIN		00		0 (2)		
LEVOTHY	ROXINE SODIUM		00	0 😐	02		
DICLOFEN	IAC SODIUM DR		00	0 😐	02		
NEOMYCII XAME	N/POLYMYXIN/DE		0 😊	0 😐	0 (2)		
	RONE CYPIONATE		00	0 😐	0 😕		
CYCLOBE	NZAPRINE HCL		0 🙂	0 😐	08/		
VALACYC	LOVIR HCL		0 🙂	0 😐	<b>B</b>		
					<del></del>		



# How Do You Feel About Your Medications?

Why I take this	How do I feel about it?			Notes
Anxiety	<b>⊙</b>	0 😐	0 😕	Helps me feel calmer
High blood pressure	0 🙂	0 😐	0 😕	Makes me itch
Diabetes	0 🙂	0 😐	0 😕	Makes me too sleepy



# An MI Toolkit: "Drive-by MI"





#### **READINESS RULERS**

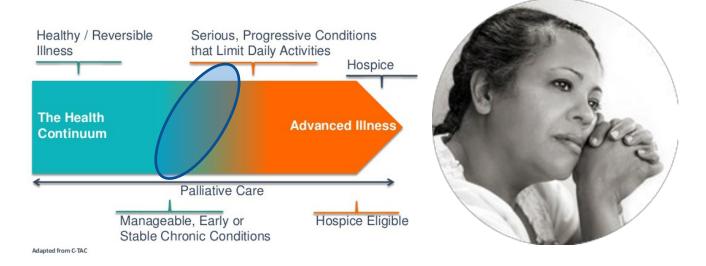
Readiness rulers are a tool designed to elicit change talk. Use them to explore the importance clients attach to changing, and their confidence and readiness to change (on a scale of 1 to 10). "On a scale of 1 through 10, how important is it for you to quit smoking?" "On the same scale, how confident are you feeling about your ability to quit?"

1 2 3 4 5 6 7 8	9 10	7

Why I take this	How do I feel about it?			Notes
Anxiety	0 🙂	0 😐	0 😕	Helps me feel calmer



# Where is the patient in Their Journey?

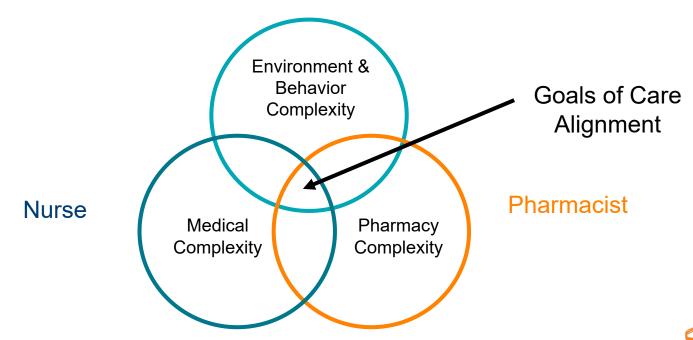


Goals of care defines amenable risk



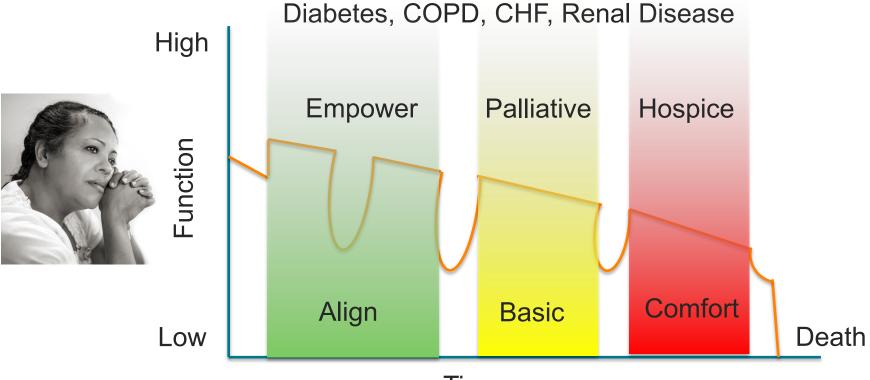
### Amenable – Gem

Social Worker Behavioral Health Specialist

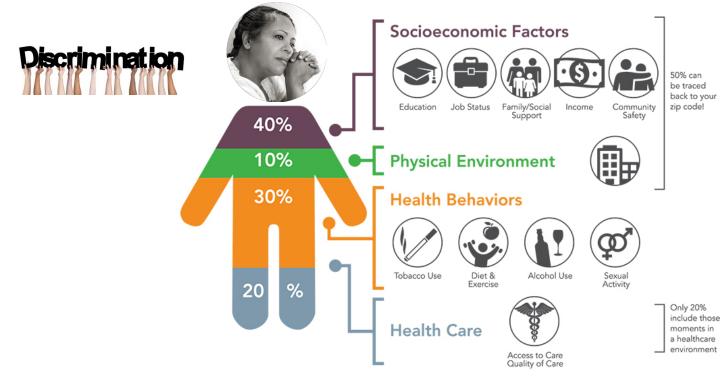




## **Supporting Serious Conditions**



Remember The Whole Person





#### **Affirmation > Experience > Coordination > Compliance**

#### **Past**

#### **Affirmations**

- I am an artist
- I quit smoking
- Worked as a lifeguard

#### Present

#### **Medication Experience**

- "This medication matters most to me."
- "I hate this medication."

### **Future**

#### Goals

(I would like to start...)

- Start painting again
- Plant a garden
- See my grandson

#### **Trauma**

- Childhood abuse
- Death of Parent
- Overdose

#### **Life Gaps**

- "I cannot do this."
- "I can do this."
- "I wish I could do more of this."

#### Goals

(I would like to stop...)

- Taking so many pills
- Drinking
- Feeling sad



#### Goals of Care Pearls

- Focusing on relationship first
- Provide adequate time to listen
- Seek patient point of view
- Allow patients to reveal their emotions
- Seek context (home visits, clinic visits, friend or caregiver input)
- Give the patient a sense of team support



## MI helps resolve ambivalence...

...helping elicit a person's own motivation to change



Using MI is like giving water to the seed of motivation The seed is already there

- The only real water and sun is what the patient says and believes
- After they leave, the seed sprouts

A non-motivational, directive approach stamps dry dirt down over the seed, suffocating it

- Natural tendency to push back
- Status quo statements are believed



# Traditional Counseling

- Advice given, patient expected to listen, follow instructions.
- Can increase resistance to change.
- Makes patient defensive.

# Motivational Interviewing

- Patient does most of the talking.
- Help patient understand their own motivation for change.
- Patient is the expert on their personal circumstances.



### Close-ended

- Do you have any questions about your medications today?
- Do you realize that smoking threatens your health?
- Do you think you can make this change?

## Open-ended

- What questions can I answer for you about your medicine today?
- What do you think it would be like if you weren't a smoker anymore?
- Why do you think it might be time to quit?



### What is Change Talk?

```
"I wish I could" "I will"

"I want to change" "The reasons are..."

"I can" "It would solve so many problems if..."
```

#### **Evoking Change Talk**

Any of these kinds of conversation or statements.

Speech that favors movement in the direction of change.



### Discover Change Talk

When patients verbalize their own thoughts about change.

- Desire "I wish I could exercise more often."
- Ability "I can walk around the block 2x/ day."
- Reasons "I know quitting smoking will lower my risk of getting cancer."
- Need "I need to quit smoking or my relationship with my kids will be ruined."
- Commitment "I will use a pillbox so I can make sure to take my meds twice a day."
- Taking Steps –

```
"I actually went out and..."
```

"This week I started..."

"I walked up the stairs today instead of taking the elevator."

"I went all last week without stopping by McDonalds."



### **Develop Discrepancy**

- Discrepancy helps people see the gap between where they are and where they want to be.
- Seeing a discrepancy between their values/beliefs and the reality of their current behavior, they are more likely to want to resolve that discrepancy.



Current Behavior

Values Beliefs

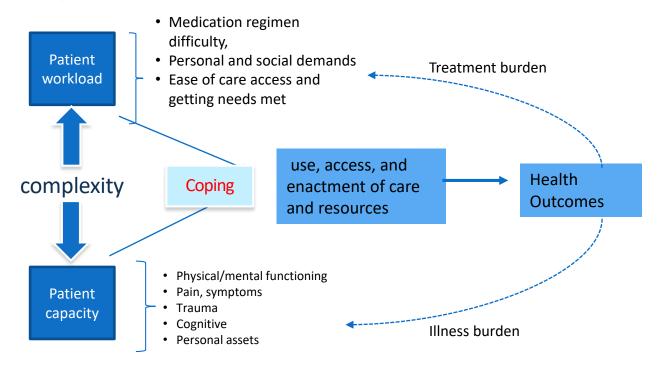


## Who helps "amenability"?



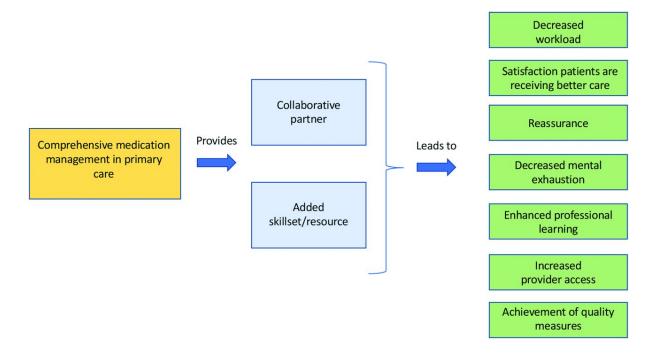


## **Complexity Model**



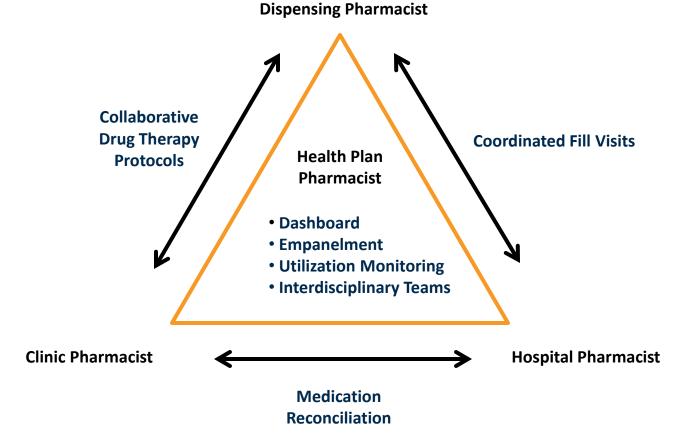


## **Amenability Helps Providers**



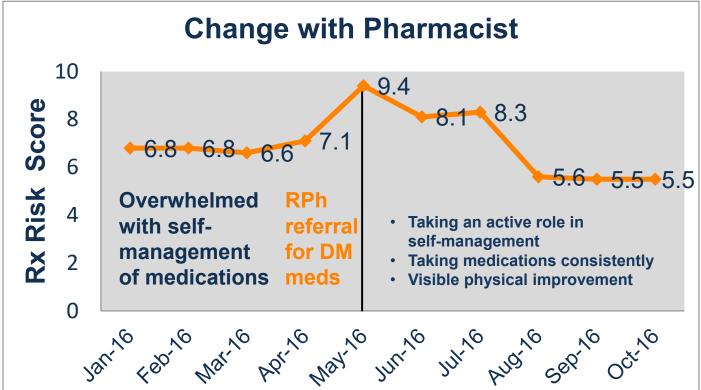


## Who Helps "Amenability"





#### **Medication Trauma Profile**







## Amenable – Triage

Patient Readiness



System Resources & Readiness



## CareOregon Amenability Strategies

- Population
  - Segment to provide services in the right way
  - Work with people in "their context"
  - Find patterns ready for change
- Patient
  - Relationships to create dignity and belonging
  - Tools to engage and empower patients
  - Equity and Diversity
- Partnerships
  - Multidisciplinary
  - Regional specific
  - Create "Readiness-to-change" opportunities



### Amenable – Pearls

- Avoid "medicated" a non-medical problem
- Healing is an experience of:
  - Hope
  - Belief
  - Trust
  - Relationship
  - Time
- Rx: Caring Conversations
- Deprescribe/Simplify
  - Less is more



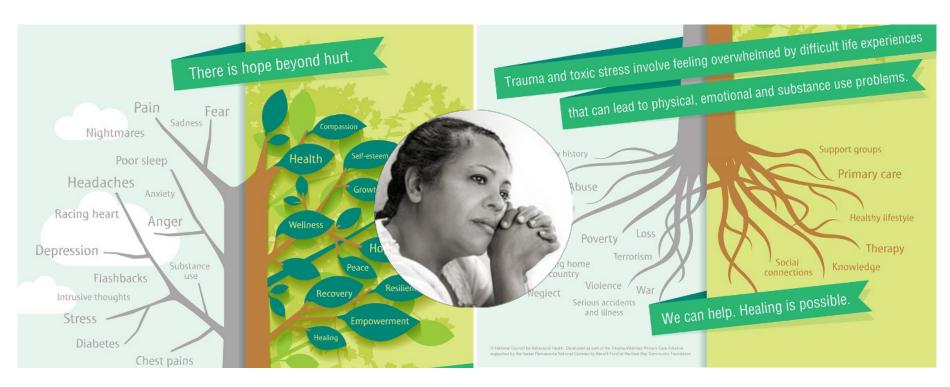


# Start with Empathy End with Empowerment

- Build rapport and trust best path to buy-in
- Listening is more powerful than fixing
- Find out "What Matters to Them?" to land on their goals of care
- Use the MEDS Chart to reveal how they feel about their medications
- Get trained in motivational interviewing
- Partner in their journey to "Hope & Healing"



## The Power of Hope & Healing





# The Nuts and Bolts of Deprescribing

Leah Goeres, PharmD., MPH, BCPS
Advanced Illness Care Pharmacist

CareOregon / Housecall Providers







## So Many Steps!



Form relationships first

- Assess medication-beliefs
- Focus on goals
- Understand functionality and risk factors
- Review Medications
- Make a change (e.g. deprescribe)



Form Relationships



- Long medical histories
- Complex social situations
- Understanding their current care team (PCP, caregiver etc..)
- Ask about their pets! Seriously!





### Miranda

Tumultuous, violent relationship between parents, unstable housing

Parents split, dad got "left behind" Lived with multiple caretakers in various locations First pregnancy/ birth.
Stepbrother is father

3 children, still living in abusive household



3 more children born

birth

5 yo

11 yo

15 yo

18 yo

21 yc

27

47 yo

Moves back in with mom, daily sexual abuse from stepfather

Drops out of school

Begins heavy drug use and selling Goes to prison on drug charges

Suicide attempt

Heavy alcohol use, drug relapses, cancer, car accidents

Age 47 – 6 Children, ages 15-32

No GED/diploma, no employment

In recovery from severe substance use

- How is this different from Motivational Interviewing?
  - Consensus of reality
  - A change in medication vs. a change in behavior



## Which medication/s are most important or helpful to you?

- Pain medicine
- Anxiolytic
- N/V medicine
- Oral chemotherapy
- Warfarin



Which medication/s cause/s you the most trouble?

- Can't identify
- Sometimes they list a medicine that's not covered by insurance or have trouble getting
- Medications they perceive aren't working
- Medications that upset their tummy



Are you able to afford or obtain all your medications?

- Gain insight into how they manage regimen
- Gain insight into how "resourced" they are



How do you feel about taking "X" number of medicines?

- Often met with ambivalence (pros = cons)
- Sometimes met with confidence
  - -Assess self efficacy here-
- Occasionally they feel like they feel burdened



#### What are your goals for your healthcare?

- Live as long as possible
- Housing/feel safe
- Stay out of hospital/ED
- Go to movies, spend time with friends
- Go to café with spouse



## So Many Steps!

- Form relationships
- Assess medication-beliefs



Focus on goals

- Understand functionality and risk factors
- Review Medications



### Focus on Goals

So, if I start working on one medication-problem today, which problem is most important to you?

- Pain
- Disease-altering medication (e.g. Daliresp; e.g. Kalydeco)



## Pharmacy's Role in Palliative Care

- Form relationships
- Assess medication-beliefs
- Focus on goals
- Understand functionality and risk factors
  - Review Medications



## **Functionality and Risk Factors**

#### **Risk Assessment**

- $\square$  Age  $\ge$  65 years
- ☐ Multiple prescribers
- $\square \ge 10$  medications
- ☑ Cognitive impairment
- ☑ At risk for falling
- ☐ Tethers (O<sub>2</sub>)

- ☐ Decreased renal function
- ☑ At risk for delirium
- ☑ Unstable home/social situation
- **☑**Low health literacy
- ☑ Language Barrier
- ☑ Substance Use Disorder



## **Functionality and Risk Factors**

**Risk Assessment** 

✓ Age ≥ 65 years

Be on the look out for:

- \*Cognitive decline
- Delirium
- Beer's list drugs
- + Pain
- Declining physical function
- Falls
- Medical complexity
- Polypharmacy
- Unsafe home environment
- Isolation



#### **Risk Assessment**

☑ Multiple prescribers

☑ Unstable home/social situation

✓ Low health literacy

✓ Language Barrier

Be on the look out for:

Discrepancies

Errors

Disorganization

Go slow
Med review will take longer
Patient may need an
advocate or interpreter



#### **Functionality and Risk Factors**

#### **Risk Assessment**

✓ Age ≥ 65 years

 $\square \ge 10$  medications

**☑** Cognitive impairment

☑ Tethers (O<sub>2</sub>, NG tube, etc...)

☑ Decreased renal function

✓ At risk for delirium

Delirium risk factors



Hx of delirium, CNS acting medicines, benzodiazipines



#### **Functionality and Risk Factors**

#### **Risk Assessment**

- ☑ At risk for falling
- ☑ Tethers (O<sub>2</sub>)
- ✓ Unstable home/social situation



Risk factors for falls

Previous falls, medications that are sedating or affect balance, gait problems



#### Pharmacy's Role in Palliative Care

- Form relationships
- Assess medication-beliefs
- Focus on goals
- Understand functionality and risk factors





- Do you have a systematic approach?
- Describe you current process.....

...use of structured guide: lead to a larger reduction in PIMs than nonstructured activities (e.g. general review by pharmacist or physician)

Scott, I., Anderson, K., & Freeman, C. (2017). Review of structured guides for deprescribing. European Journal of Hospital Pharmacy. Science and Practice, 24(1), 51. http://dx.doi.org.libproxy.boisestate.edu/10.1136/ejhpharm-2015-000864



## Review Medications – Tools – What to Stop

#### **Beers Criteria - 2019 Update**

70 changes from 2015 version

#### Removed

H2 blockers



#### 2019 additions

- Cipro and SMX-TMP
- Glimepiride
- Tramadol
- ASA for primary prevention if > 70
- Rivaroxaban



## Review Medications – Tools – What to Stop

#### **STOPP/START**

- The European version of Beers.
- Includes indicators of possible under treatment.
- Prevalence of PIMs using STOPP/STAR
   T in primary care
- Potentially inappropriate prescribing (STOPP) 21.4%
- Potential prescribing omissions (START) 22%

Br J Clin Pharmacol. 2009 Dec;68(6):936-47

#### **Good Palliative Geriatric Practice (GPGP)**

- Study in older adults used tool to stop
   58% of medications
- 2% of drugs needed to be restarted
- 88% of participants reported an improvement in global health

Arch Intern Med. 2010 Oct 11;170(18):1648-54



## Review Medications – Tools – How to Stop

#### **Deprescribing.org- Mobile App**

Four evidence-based deprescribing guidelines and algorithms

Produced through the leadership of the Bruyère Research Institute and the Ontario Pharmacy Evidence Network



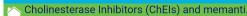




## Review Medications – Tools – How to Stop Deprescribing.org

#### Only select classes of medications

- Benzos
- PPI
- Antipsychotics
- Dementia drugs
- Antihyperglycemics



STEP 1. Discuss <u>monitoring plan</u> with the individual/family/caregiver:

- Provide details on frequency, type of follow up, etc.
- Educate on type of <u>symptoms to</u> <u>monitor</u> for and what to do if they occur
- Provide a way to contact a clinician if needed
- Provide details in verbal and written format

STEP 2. Conduct close periodic monitoring (e.g. every 4 weeks) for changes in:

- cognition
- function
- neuropsychiatric symptoms

STEP 3. During the tapering process, consider other causes if a change in condition occurs (e.g. infection or dehydration leading to delirium, or a



## Review Medications – Tools – What/How

#### **Medstopper.com**

- Web-based tool developed in Canada
- Prioritizes meds for discontinuation
- Provides both
   Beers and
   STOPP/START
   justification for
   recommendations





## Review Medications – Tools – Medstopper.com

Stopping Priority RED=Highest GREEN=Lowest	Medication/ Category/ Condition	May Improve Symptoms?	May Reduce Risk for Future Illness?	May Cause Harm?	Suggested Taper Approach	Possible Symptoms when Stopping or Tapering	Beers/STOPP Criteria
	amitriptyline (Elavil) / Tricyclic antidepressant / <b>insomnia</b>	([:)	(3)	( <u>;</u> )	If used daily for more than 3-4 weeks. Reduce dose by 25% every week (i.e. week 1-75%, week 2-50%, week 3-25%) and this can be extended or decreased (10% dose reductions) if needed. If intolerable withdrawal symptoms occur (usually 1-3 days after a dose change), go back to the previously tolerated dose until symptoms resolve and plan for a more gradual taper with the patient. Dose reduction may need to slow down as one gets to smaller doses (i.e. 25% of the original dose). Overall, the rate of discontinuation needs to be controlled by the person taking the medication.	cramping, diarrhea, nausea, sweating, hot or cold flashes, headache, dizziness, flu-like symptoms, fatigue, anxiety, restlessness, trouble sleeping, vivid dreams, tremors, muscle aches, confusion, pounding heart (palpitations), unusual movements, mood changes	Details

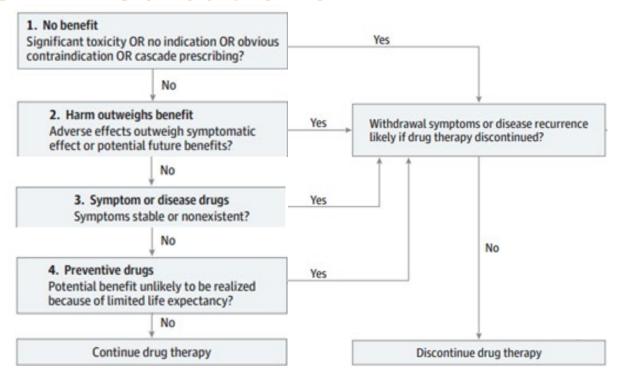


### My Preferred Algorithm in Palliative Care...

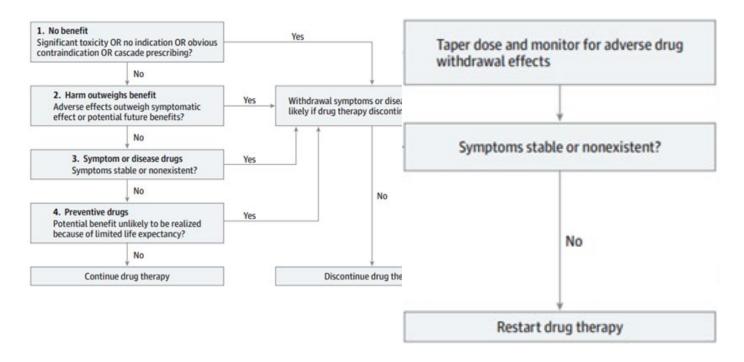


#### 1. No benefit Significant toxicity OR no indication OR obvious contraindication OR cascade prescribing? No 2. Harm outweighs benefit Adverse effects outweigh symptomatic effect or potential future benefits? No 3. Symptom or disease drugs Symptoms stable or nonexistent? No 4. Preventive drugs Potential benefit unlikely to be realized because of limited life expectancy? No Continue drug therapy

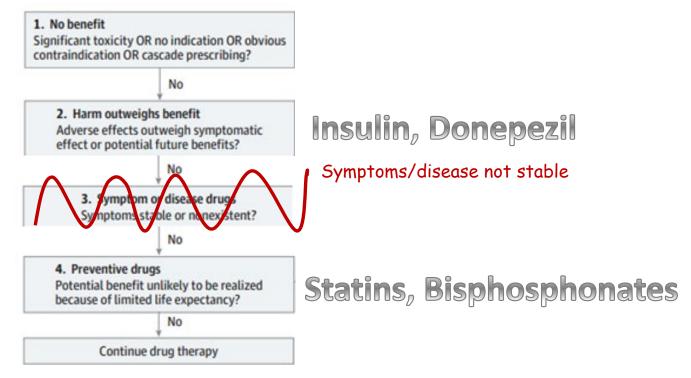














## CDC Guideline for Prescribing Opioids for Chronic Pain 2016

Intended for: primary care clinicians treating chronic pain for patients 18 and older

#### Not intended for:

- patients in active cancer treatment
- patients experiencing acute sickle cell crises
- patients experiencing post-surgical pain
- Patient using/needing MAT



## CDC Guideline for Prescribing Opioids for Chronic Pain 2016

- The recommendation statement does not suggest discontinuation of opioids already prescribed at higher dosages.
- The Guideline does not support abrupt tapering or sudden discontinuation of opioids.
- The Guideline strongly recommends offering medication-assisted treatment for patients with opioid use disorder.

N Engl J Med 2019; 380:2285-2287



## Why is Deprescribing So Difficult?







#### **Distal Vulnerability factors**

Genetic influences, Early experiences, Traumatic life events, Family history



**Adapted from Frost & Steketee** 

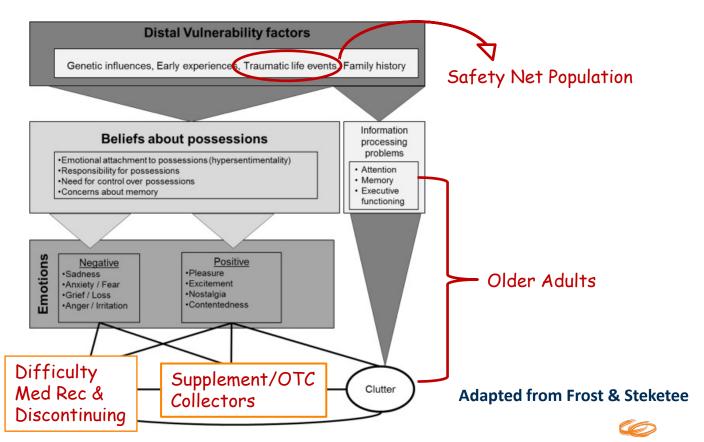






#### Understanding

Hoarding Behaviors



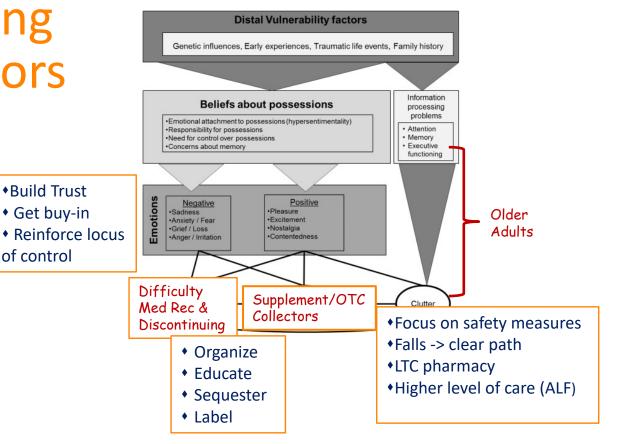
Intervening on

**\*Build Trust** 

• Get buy-in

of control

Hoarding **Behaviors** 





#### Limitations of Hoarding Model

- Opioid dependence
- Benzodiazepine dependence
- Certain amount of reasoned action (adapting to a low resource environment)





#### Take-aways

- Don't expect much palliative care to happen without first establishing a relationship
- Target questions to find out what is important to patient, then use that to tailor therapy
- Use a systematic approach to reviewing or stopping medications
- Expect that deprescribing will be very difficult in certain patients
   -patients have autonomy and you don't need to feel guilty about it







## Population Health and Care Management Strategies

Leveraging Data, Technology and a Multi-Pronged Approach to Target Care Coordination Efforts

#### Karissa Smith, LPC, CADC I

Director of Care Coordination Population Health Partnerships CareOregon



# Home of the Regional Care Teams



Supporting	g Regional I	_eadership	Direct Member Support/ RCT						
Health System & Community	Delivery System	Population Health Management	Telephonic	Hospital	Clinic/Home				
CBO Support / Partnership Bldg	Cost & Utilization	Population Segmentation	HCC ENCC RN Triage Coord	TCO Specialist	HRS TCO RN Housing CM				
SDOH / Comm. Equity	Clinical / Comm. Partnership	Identified sub pop. work	RCP, RCT, SNF, BH referrals	Transitions post discharge	Social Determinant PCP align				
Sys Lvl Inform Involvement Strategies		Quality	Community Partners referrals	PCP collaboration	Pharm Med Rec				
Population Data, Health Equity, Trauma Informed									



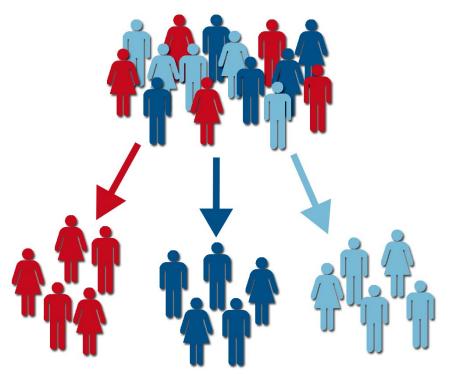
How Care
Coordination and
Population Health
Strategies may Impact
Miranda





## Using Data to Segment our Population

What is Segmentation?



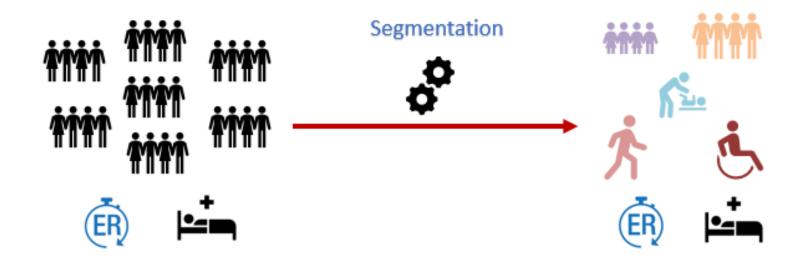


#### Why Segment Your Population?

- Understanding our population based on specific patterns/behaviors/needs
- Inform resource allocation to address those specific needs
- Observe population level trends over time (are members collectively getting more healthy, more sick, etc.)
- Identify member-level trends by provider/clinic to inform opportunities for quality improvement and support
- Proactively outreach our at-risk members to improve health outcomes

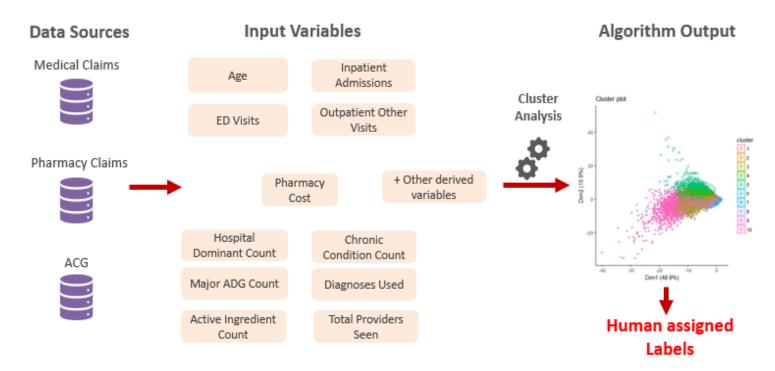


#### Why Segment Your Population?





#### **Development of Our Segmentation**





#### Segments

Healthy Kids

**Healthy Adults** 

Healthy

Acute Kids & Adults

Moms & Babies

Low Risk

**Total CareOregon Population** 

Chronic Managed

Complex Managed

Uncoordinated

Chronic Uncoordinated

**Rising Risk** 

High Rx

SA / SMI / Chronic Extremely Complex

**High Risk** 



#### Understanding the Segments: Healthy







\$ \$ 219









\$ 1,000





#### Understanding the Segments: Low Risk



#### **Acute Kids and Adults**



May go to ED and/or PCP for acute issue

\$ 1,600

Short term care coordination from clinic or plan to ensure they have what they need post acute issue



#### **Moms and Babies**



**Pregnancy and Birth** 



Delivery and newborn admissions



\$8,300



Care coordination from clinic/plan to ensure mom/baby have follow up appointments with PCP.



### Understanding the Segments: Rising Risk



#### **Chronic Managed**



At least 4 chronic conditions, 20% have severe mental health issues, have one hospital dominant condition, prevalent conditions are diabetes, hypertension, low back pain, and asthma



Engagement with PCP/Specialists and OP care, no significant ED/IP use



\$ 8,600



- 1) Member may need to connect with BH specialist at clinic and/or need referral to specialty MH
- 2) Make sure member's conditions/medications are reviewed



**Complex Managed** 



Has multiple medical conditions



Have high engagement with PCP/Specialists (on average 30+ OP visits), few IP/ED visits



\$ 45,000



1) Clinic does review of patient on a regular cadence to ensure medical issues are addressed

- Highest rate of specialist visits than any other segment
- Highest prevalence of Cancer & Rheumatoid Arthritis compared to other segments



### Understanding the Segments: Rising Risk



#### **Uncoordinated**



Mostly in their 30's with no chronic conditions, 30%-40% have SUD and half use tobacco.



On average has 5+ ED visits, less likely to engage with PCP



\$ 7,000



- 1) Work with member on getting connected to SUD treatment and/or PCP
- 2) Connection to community resources that are age appropriate



### **Chronic Uncoordinated**



Has at least 4 chronic conditions and 2 hospital dominant conditions, and on average takes medications with over 20 ingredients



Has had at least one unplanned IP stay, a couple ED Visits



50% of members in Chronic Uncoordinated segment are frail & 50% of them also use Ambulance (~n=1,800)



\$ 25,000



- Ensure member is attending appointments and has support as needed to make sure they get needs met
- 2) Focus on ED/Obs/IP transitions to ensure member has f/u appointment with PCP and med rec happens

### Understanding the Segments: High Risk







\$ \$80,000





### Understanding the Segments: High Risk



### **SA/SMI/Chronic**



Has severe and persistent mental illness and/or substance use disorders and is likely to be frail



Significant use of the ED (average is 20+ visits) PCP visits from different PCPs



\$ 40,000



53 active ingredients



85% of members in this segment use Ambulance



- 1) Focused on working with CHOICE and/or Specialty MH/SUD providers
- 2) Getting members on MAT/MH treatment
- 3) SDOH Interventions



### **Extremely Complex**



At least 4 hospital dominant conditions, multiple conditions, frail, and have septicemia





Significant IP use, ICU admission, and ED visits



\$ 217,354



**51** active ingredients



- 1) Clinic looks at palliative care interventions
- 2) Goals of Care Conversations/POLST
- 3) Referral to AICU Summit and Housecall



### What **About** Miranda?

Healthy Kids

**Healthy Adults** 

Healthy

Acute Kids & Adults

Low Risk

**Total CareOregon Population** 

Moms & Babies Uncoordinated Rising Risk Chronic

Chronic Managed

Complex Managed

Uncoordinated

High Rx

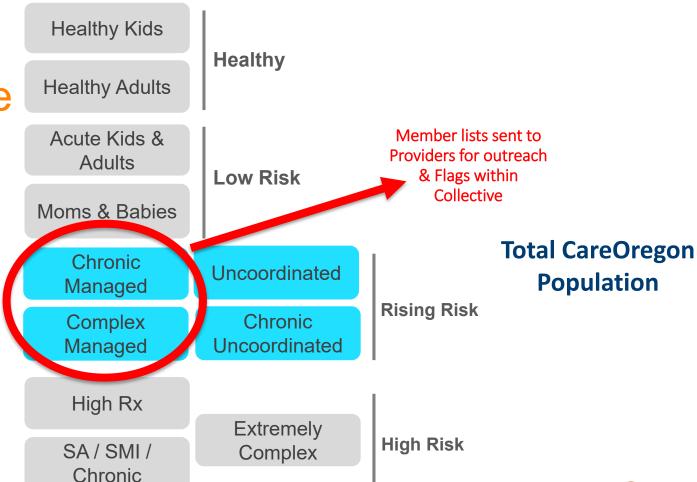
SA/SMI/ Chronic

Extremely Complex

**High Risk** 

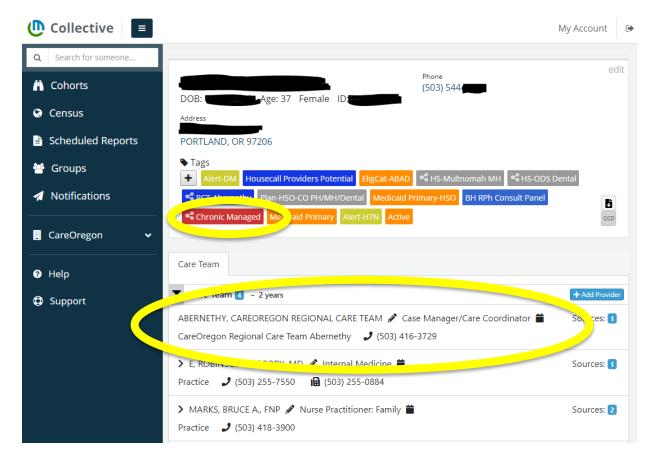


What Do We Do with the Rising Risk Cohort?



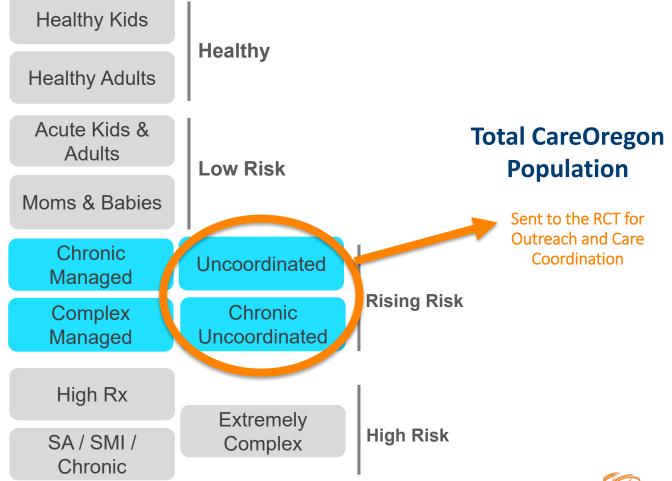


# Tags in Collective





What Do We Do with the Rising Risk Cohort?



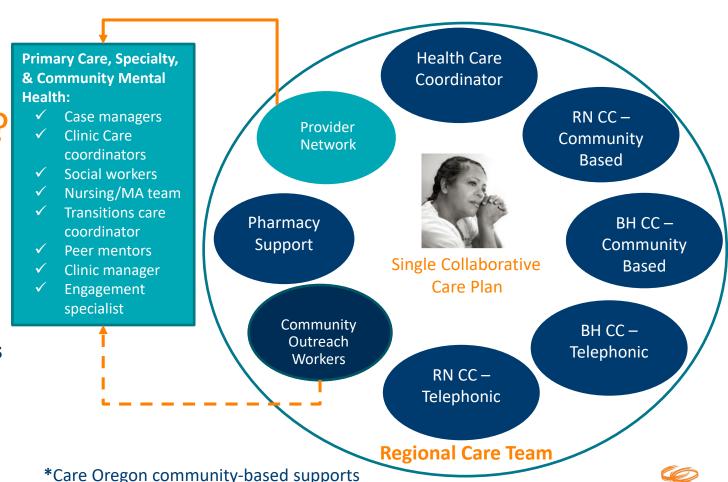


# So, What is Care Coordination & What are the Regional Care Teams?



# What is a Regional Care Team?

Patient-focused multidisciplinary team, dedicated to working with clinical partners to coordinate services and resources for patients and providers.



### What is Care Coordination?

- Coordination of a Member's health care services, resources, and support activities
- Involves a team-based approach focused on the needs and strengths of the individual Member
- Addresses interrelated medical, social, cultural, developmental, behavioral, educational, spiritual and financial needs
- Ensures that individuals involved in a Member's care facilitate the appropriate delivery of health care services and supports
- Successful Care Coordination requires the exchange of information, collaboration, and communication between all involved



# Care Coordination from a Regulatory Perspective

- 1. Provide Access to Care Coordination
- 2. Connect Members to Services
- 3. Provide Transition Planning and Follow Up
- 4. Assess for Care Coordination & Other Needs
  - Develop and Implement Individualized Care Plans
- Prioritize Specific Populations and Specific Levels of Care



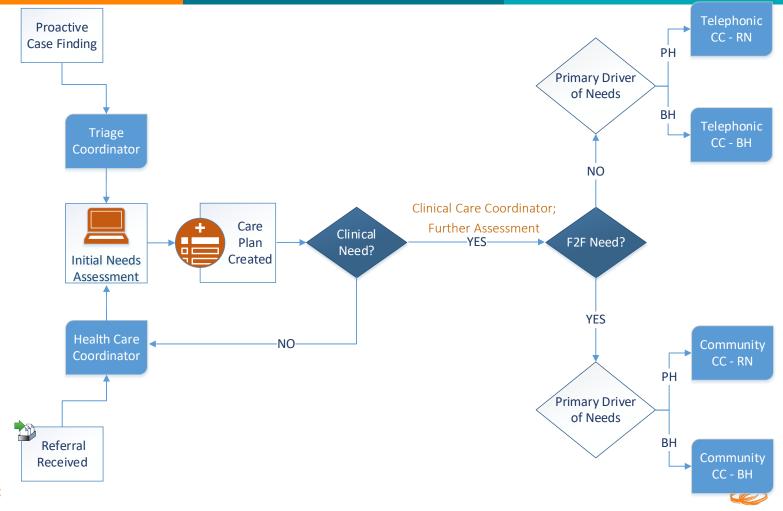
# Care Coordination from a Regulatory Perspective

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# Care Plan Drives the Workflow





careoregon.org

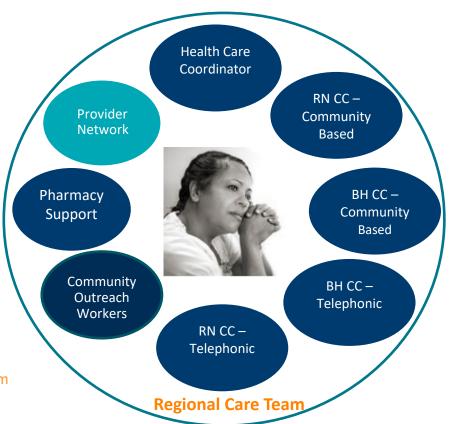
# So, How Do Reach Us?

Centralized Referral Process: ccreferral@careoregon.org

Referral form found on our website

https://careoregon.org/docs/default-source/providers/forms-and-policies/complex-care-case-management-referral-ohp-medicare.pdf?sfvrsn=dde33d3e 4

Or Call Customer Service to be connected to your Regional Care Team







# Now, please fill out the **AFTER** section of your self-assessment sheet!

### POST-Seminar Self-Assessment (please do not complete until AFTER session)

 How do you rate your new knowledge of the positive impact that focusing on goals of care can make on patient outcomes?
 From 1 (lowest) to 10 (highest)

2 3 4 5 6 7 8 9 10



## Panel Questions & Answers



## Join Our Upcoming Session!

Trauma-Informed Care and SUD

December 13<sup>th</sup>





## Thank you!





## Panel Questions & Answers



## Join Our Upcoming Session!

Trauma-Informed Care and SUD

December 13<sup>th</sup>





# Thank you!



